

Job Title: Business Development Officer

Company: Aquatic Nature Private Limited

Location: Bhopal ,Madhya Pradesh

Job Type: Contract basis

Salary: ₹12,000– ₹15,000 per month (depending on experience) + Incentives

About the Company:

Aquatic Nature Private Limited is a growing company focused on [insert company' s sector — e.g., aquaculture, Agriculture,consultancy etc. We are committed to innovation, sustainability, and customer satisfaction in every aspect of our business.

Key Responsibilities:

- Identify and develop new business opportunities and strategic partnerships.
- Conduct market research to understand industry trends and client needs.
- Generate leads through networking, cold calling, and digital outreach.
- Develop and present proposals and pitches to prospective clients.
- Maintain strong relationships with existing customers to encourage repeat business.

- Collaborate with the marketing and product teams to align strategies.
- Meet or exceed monthly and quarterly sales targets.

Requirements:

- Bachelor's degree in Business Administration, Marketing, or a related field.
- 1–3 years of experience in sales, marketing, or business development (freshers with strong communication skills may apply).
- Excellent verbal and written communication skills.
- Strong negotiation and problem-solving abilities.
- Ability to work independently and in a team environment.
- Willingness to travel, if required.

Benefits:

- Fixed monthly salary + attractive performance-based incentives
- Professional development and growth opportunities
- Travel allowance (if applicable)
- Friendly and dynamic work environment

To Apply: Send your resume and a brief cover letter to aquaticnature2023@gmail.com with the subject line: *Application for Business Development Officer.*