

## **AQUATIC NATURE PRIVATE LIMITED**

### **Career Opportunity – Fisheries Business Development Officer (FBDO)**

#### **About AQUATIC Nature Pvt. Ltd.**

Aquatic Nature Private Limited is a leading organization working in Fisheries, Aquaculture, Agriculture, Rural Development, Livelihood Promotion, Women Empowerment, and Community Development. We collaborate with government departments, CSR agencies, NGOs, FPOs, SHGs, and rural communities to create sustainable development opportunities.

Our mission is to strengthen rural livelihoods through innovative, sustainable, and technology-driven solutions.

#### **Position Title**

#### **Fisheries Business Development Officer (FBDO)**

#### **Department**

Business Development & Fisheries Projects

#### **Location**

Bhopal (Head Office) and Various Districts of Madhya Pradesh

#### **Employment Type**

Full-Time

#### **Salary Range**

₹20,000 – ₹35,000 per Month (Based on Qualification & Experience)

#### **Position Objective**

The Fisheries Business Development Officer will be responsible for developing fisheries and aquaculture projects, expanding organizational outreach, strengthening partnerships, supporting government and CSR initiatives, and improving livelihoods of fish farmers and rural communities.

#### **Key Roles & Responsibilities**

##### **Project Development**

- Prepare DPRs, project proposals, and concept notes.
- Support implementation of fisheries and aquaculture projects.
- Coordinate project execution activities.

##### **Business Development**

- Identify new business opportunities.
- Develop partnerships with government agencies and CSR organizations.
- Generate project leads and institutional collaborations.

### **Fisheries Extension Services**

- Provide technical support to fish farmers.
- Promote scientific fish farming practices.
- Facilitate adoption of modern aquaculture technologies.

### **Community Mobilization**

- Organize awareness campaigns and training programs.
- Mobilize SHGs, FPOs, cooperatives, and farmer groups.
- Facilitate community participation.

### **Monitoring & Reporting**

- Conduct field visits and inspections.
- Prepare monthly and quarterly reports.
- Maintain beneficiary records and project databases.

### **Stakeholder Coordination**

- Liaise with Fisheries Departments and district administration.
- Coordinate with banks, funding agencies, NGOs, and CSR partners.
- Build strategic relationships for project expansion.

### **Eligibility Criteria**

#### **Educational Qualification**

- B.F.Sc.
- M.F.Sc.
- B.Sc. Fisheries
- B.Sc. Aquaculture
- B.Sc. Agriculture
- MBA (Agri-Business)
- Rural Development
- Related disciplines

#### **Experience**

- 1–5 Years Preferred
- Freshers with strong motivation may apply

#### **Required Skills**

#### **Technical Skills**

- Fisheries Management
- Aquaculture Production Systems
- Government Scheme Knowledge

- Project Management
- Report Writing

### **Professional Skills**

- Communication
- Presentation
- Negotiation
- Leadership
- Team Coordination

### **Computer Skills**

- MS Word
- Excel
- PowerPoint
- Online Reporting Systems

### **Employee Benefits**

- Competitive Salary
- TA/DA for Field Visits
- Performance Incentives
- Professional Development Programs
- Training & Capacity Building
- Career Growth Opportunities
- Exposure to Government & CSR Projects
- Leadership Development

### **Standard Operating Procedure (SOP)**

#### **Daily Activities**

1. Review assigned tasks.
2. Coordinate with project stakeholders.
3. Conduct field visits.
4. Submit daily activity report.
5. Update beneficiary records.

#### **Weekly Activities**

1. Progress review meeting.
2. Field monitoring.
3. Farmer interaction sessions.
4. Data verification.

#### **Monthly Activities**

1. Monthly project report preparation.
2. Financial and activity review.
3. Stakeholder coordination meeting.
4. Project planning for next month.

### **Key Performance Indicators (KPIs)**

### **Business Indicators**

- Number of partnerships established.
- Number of projects generated.
- Revenue generated.

### **Project Indicators**

- Beneficiaries reached.
- Trainings conducted.
- Project completion rate.

### **Impact Indicators**

- Increase in farmer income.
- Improvement in fish production.
- Women participation levels.
- Community engagement levels.

### **Equal Opportunity Statement**

Aquatic Nature Private Limited is committed to providing equal employment opportunities to all qualified candidates regardless of gender, religion, caste, ethnicity, or background.

We believe in diversity, innovation, integrity, and professional excellence.

### **Apply Now**

Email: [careers@aquaticnature.in](mailto:careers@aquaticnature.in)

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**Join Us in Transforming Fisheries, Empowering Communities, and Building a Sustainable Future.**